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Happy Labor Day!

NCBE will be closed Monday, September 6th in observance of the holiday.

If you would like to get more involved in the Builders Exchange, here's how:



For the past 67 years, one of the strengths of the North Coast Builders Exchange has always been the quality of the volunteers who serve on our Board of Directors and committees.

We're always looking for new talent, so if you think you have time to get more involved in NCBE, here are some committees that might have openings for additional members:

GOVERNMENTAL AFFAIRS

Studies and makes recommendations to the Board of Directors on local and state issues affecting the construction industry.

MEMBERSHIP SERVICES

Develops and maintains quality programs and services of value to members and conducts ongoing efforts to attract new members.

POLITICAL ACTION

During election years, interviews candidates for local offices and recommends endorsements and funding to NCBE's Board of Directors.

WORKFORCE DEVELOPMENT

Conducts programs such as the North Bay Construction Corps to encourage students to consider a career in construction; provides industry speakers to schools; helps provide NCBE funds for classroom equipment and supplies.

NEXT STEP:

If you're interested in serving on one or more of the above committees just send an e-mail to membership@ncbeonline.com by September 8th and we will follow up with you with details on meeting times and dates.

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NCBE Upcoming Seminars & Events

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Monday, September 6th

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Can the cement industry keep up with the infrastructure bill?

In case you missed it, CNBC produced a special video on whether or not the cement plans of the U.S. can keep up with the pending funding of the 2021 Infrastructure bill.

Jonathan Kozlowski, CNBC

On August 20, CNBC published a 10-minute video discussing the cement industry, cement shortages, and how it could keep up with the \$1 trillion funding coming from the Infrastructure bill. Now, that funding is going to not only go towards concrete-based constructions but a significant amount will, considering concrete is key in our roads, bridges, transporting water, etc.

Guests offering commentary include:

Mike Ireland, CEO of the Portland Cement Association;

Rick Bohan, Vice President, Sustainability of the Portland Cement Association

Ed Sullivan, Chief Economist of the Portland Cement Association;

Anirban Basu, Chief Economist of the Associated Builders and Contractors:

Ed Pany, Atlas Cement Company Memorial Museum Curator; and

Brett McMahon, CEO of Miller & Long Co., Inc.

The video is directed towards the main public audience and starts with explaining how concrete is made. Focusing on the processing of cement at the plant and pops in some intriguing figures and statistics. One of which is the projected INCREASED demand of the global cement market to grow more than 43% to over \$450 billion by 2028 (Fortune Business Insights).

Discussing the cement shortage: "We're not unlike many industries, COVID caused disruptions in supply," says Ed Sullivan, Chief Economist of the Portland Cement Association. With millennials now coming of age and the infrastructure funding just around the corner, it's expected

that the demand for cement and concrete will cause prices to rise—possibly creating a bidding "war" (of sorts) potentially allowing only those that can afford it to purchase that new driveway, massive slab for their company's warehouse expansion, etc. The video also comments on the carbon emissions and the effect that that demand could have on the environment.

Can the Industry Keep Up?

Mechanically, yes. The video points to one quarry with an abundance of limestone for the creation of portland limestone cement. Realistically? It remains to be seen. Cement isn't the only thing missing from the concrete construction world—it's the labor shortage that seems to be a key component.

"As an economist who wants to see a larger U.S. economy, a more efficient U.S. economy, one who wants to see more infrastructure available to its people it's frustrating to see so few young Americans, in particular, enter the skilled trades," says Anirban Basu, Chief Economist of the Associated Builders and Contractors.

He continues, "And that's again, one of the reasons that we have these shortages of infrastructure, these very high prices. So, in the long term, I suspect we will have enough cement. But in the short term, we continue to have these supply chain difficulties particularly in certain markets and so prices are rising. But right now, apparently, supply is not rising to meet demand - the capacity is not there. I still think that we'll be faced with shortages through the bowels of the year but you'll start to see a better equilibrium form over the course of this year and into next year."





California advances 2 zoning bills to promote scarce housing

Don Thompson, Associated Press

Spurred by an affordable housing shortage, spiking home prices and intractable homelessness, California lawmakers on Thursday advanced the second of two measures designed to cut through local zoning ordinances.

The measure promoted by Senate leader Toni Atkins and supported by Assembly Speaker Anthony Rendon, both Democrats, would make it easier to build smaller second units on what are now single-family properties. That could include up to four units, such as duplexes or homes with attached living units, if the lot is split into two equal parcels under the bill.

The goal is "opening the door for more families to pursue their version of the California Dream," said Atkins, "whether that means building a home for an elderly parent to live in, creating a new source of income, buying that first house, or being welcomed into a new neighborhood."

The measure, Senate Bill 9, largely skirts local approval, though Atkins earlier added ways for local governments to block construction that might imperil public safety or public health or is done by housing speculators. Those applying for the lot splits would have to swear that they intend to occupy one of the housing units as their principal residence for a minimum of three years.

It cleared the 80-member Assembly on a bipartisan 45-19 vote.

The bill "will accelerate duplexes and lot splits in areas zoned for single-family housing," objected Republican Assemblywoman Janet Nguyen, who said she would have voted no but is quarantined after testing positive for the coronavirus.

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The Assembly on Monday passed a related bill by Sen. Scott Wiener that would make it easier for local governments to rezone neighborhoods near mass transit for up to 10 housing units.

That bill, SB 10, squeaked out on a 41-9 vote, with no votes to spare, despite supporters noting it was recently amended to make it optional for local governments.

"Legalizing small apartment buildings near transit and in urban infill areas reduces environmental impacts and slashes climate pollution," Brian Hanlon, chief executive of the advocacy group California YIMBY, said in a statement.

The advocacy group California Community Builders argued the measures will narrow an "ever-growing racial wealth gap in California," where more than 60% of whites own their homes compared to 35% of Blacks and about 40% of Latinos.

But several Sacramento neighborhood groups said the bills "encourage large financial organizations ownership of residential property, with an increasing percentage of lower-and middle-class citizens becoming perpetual renters."

The measures undermine both local control and environmental protections, they contend.

Both bills head back to the Senate for final votes before the Legislature adjourns for the year on Sept. 10.

Sacramento's City Council is moving to make the capital city one of the nation's first to eliminate traditional single-family zoning. The cities of Portland, Oregon, and Minneapolis have passed similar ordinances in recent years. The state of Oregon passed a law eliminating traditional single-family zoning statewide.



Here are some steps construction business owners can take now to ease the heavy burden of pressure being caused by supply chain disruptions.

By Craig Sanders

The way consumers purchase goods has changed over the last 18 months. Traditional methods are no longer an option. Stocks at the manufacturers and wholesalers used to be plentiful. There were also no issues with the pipelines.

That was until the Coronavirus disease (COVID-19) hit early in 2020.

What we've been left with is those pipelines clogged up and congested, while broad materials are scarce across multiple industries. Because of the pandemic, factories closed for long periods of time. A combination of that and Brexit has meant catching up has proven to be incredibly difficult during 2021 to the point that it has been estimated that construction won't see a complete recovery back to precrisis 2019 levels until 2023.

Sticking with that theme of purchasing though, many businesses, and particularly buyers, in the construction and

manufacturing industries will recognize how difficult it has been over the last eight months.

A good example of products that have been caught up in the supply chain disruption is personal protective equipment (PPE). That shortage led to another issue -- price hikes, which are up 70% on what they were prior to the pandemic.

That equipment wasn't alone. Numerous products have seen the same increase and forced many businesses with a decision to make on whether to purchase a product for an inflated price in big volumes, in the hope that it sells through before prices could fall again. That issue is still ongoing now and has made purchasing incredibly difficult.

To forecast further ahead, especially with larger suppliers, companies are placing orders for the next year or 18

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months, scheduling the products so they know when they're going to receive them. Doing so does mitigate the issue, but it certainly doesn't solve it because there are still some products and materials that companies cannot get into their depots until Q1 or even Q2 of 2022.

As well as forecasting ahead, there are other steps that businesses can take now to ease the heavy burden of pressure being caused by this supply chain disruption.

Put your money where your mouth is

It's necessary to recognize the financial implications of forecasting.

In short, business leaders in the construction and manufacturing sectors need to be able to confidently put their money where their mouth is to avoid being left behind.

When the pandemic arrived, a lot of businesses were cautious in their approach. There was a reluctance to speculate and place orders of big volumes because no one was really sure what was around the corner.

Purchasing levels initially dipped when COVID-19 arrived in the UK, but, according to the Chartered Institute

of Procurement and Supply (CIPS), that has since picked up and gone beyond the level they were prior to the first lockdown.

Being flexible with your stockholding is key

The approach should be to get a product through the door and manage the holding accordingly.

It's not as simple as just stocking up though; many scarce products that have experienced significant price increases over the last few months could potentially settle in the near future, possibly leading to costs going in the other direction.

There are also products with shelf lives to consider, so it's a fine balance between selecting the right type of stock and avoiding pitfalls. The biggest impact taking this approach is getting plenty of stock for immediate delivery.

Certainly, within the construction industry, there's a reliance on having the materials on-site when they're required, so having it on the shelves and readily available is paramount.

How do short-term decisions impact your long-term business?

An obvious tip to alleviate supply chain issues is switching to alternative comparable brands or types.

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FROM PAGE 6

In many situations, this can work but there will often be circumstances where rigorous safety or performance testing has taken place that determines a specific product has to be used.

If one ingredient in the product mix changes, the whole testing process becomes null and void. Brand loyalty can also come into play; changing a product that customers have used for years with no issues can potentially lead to disappointment and even conflict.

In a manufacturing or production environment, there is a need for companies to communicate regularly and closely with their chosen supply partners.

It's conceivable that solutions are readily available, once discussed. Companies have sometimes been reluctant to enter into contractual agreements, but price stability and continuation of supply far outweigh any potential risks or concerns.

The world is changing and we need to be ready for it

Another issue actually has nothing to do with the pandemic or Brexit at all. It surrounds how the world is changing.

Battery cells are a good example of this, the ones traditionally used in cordless power tools within the industry.

The demand for these products is now coming from all angles with manufacturers prioritizing accordingly. With the rise of electric vehicles across the world, battery cell producers are selling in huge volumes to car manufacturers and that, in turn, is driving the price up for other industries.

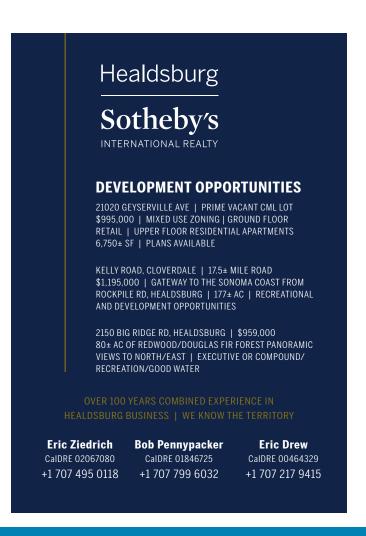
The supply chain is being exhausted by how the world is changing and where the demand is coming from.

Pause projects where necessary

Let's talk about freight for a moment.

We have been liaising with a business recently about producing our own brand for a particular product. However, the freight cost to be able to get the items shipped to us has

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multiplied by six. This resulted in a 41% increase on the cost of the product.

We have made a decision to kick the idea into the long grass for now, until freight costs settle down again. In the meantime, we will continue to purchase an alternative existing brand that has products available, further down the supply chain.

Final thoughts

The supply chain issues this year have caused havoc, yes, but it isn't to the point that it can't be navigated or managed.

However, it does require business leaders to show a degree of bravery and make decisions and changes that have never had to be made before. Take the bull by the horns, so to speak. By throwing caution to the wind with purchasing, forecasting ahead, and increasing stockholding, we have been able to mitigate - not overcome - the series of issues that have reared their heads during 2021.

The situations we're facing are not going to be here forever, but product and material is king, as is managing those supplier relationships that have been in place for a long time.

If a balance can be struck, both in terms of short and long-term capital thinking, businesses can still continue to thrive and release some of the heavy pressure that is weighing down on the shoulders of buyers nationwide.

Craig Sanders is managing director at Protrade.

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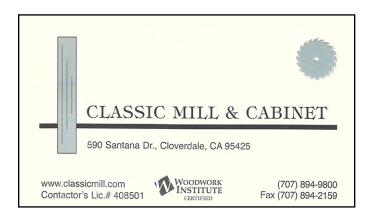
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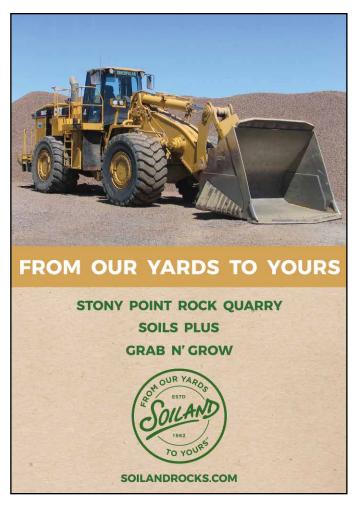
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Capitol Connection Q&A for Contractors

By Shauna Krause Capitol Services, Inc.

I will 'knock down' this first contractor inquiry in no time 'flat.' I help an attorney work out his client's mistaken idea about having a license do 'double duty.' And for all our friends in the 'solar' system, I will 'launch' into an explanation of the new rules on BESS enacted by CSLB ...

Q: I have about 10 years of experience doing demolition and residential remodeling. I have been looking into obtaining a Contractor's License, I am just concerned that my criminal background from years ago will be an issue.

Thank you for contacting Capitol Services Inc. The CSLB will require you to get fingerprinted and they will run a background check, however most of the time it's not a deal breaker. There are certain circumstances which may prevent you from being able to get a contractor's license, but it's very rare. Some examples would be such as not completing the required rehabilitation or other requirements, the offense being recent, or if the offense was anything Contractor-related.

Q: We recently purchased the assets of a corporation and we have formed an LLC (Limited Liability Company)

which we want to eventually transfer all the contracts to. We were referred to you by our Attorney who suggested that we run our strategy by you before actually pulling the trigger. Currently, the corporation still has outstanding contracts in process that we do not want to transfer to the LLC and just have the corporation finish.

At the same time, we would like to obtain a license for the LLC so that it can start doing business. The owner of the currently licensed corporation has agreed to become the RMO/RME on the LLC license and disassociate from the corporation. We understand from that point, the corporation will remain Active and in good standing for a period of 90 days without a Qualifier attached to it. We anticipate all projects in process will be completed by that time, and once the 90 days is up, we would like to transfer the license number from the Corporation to the LLC. Thoughts?

A: A license number can be transferred from a Corporation to an LLC under certain circumstances, however the scenario you described implies you are intending on the Corporation and the LLC both holding licenses at the same time. Once the LLC license is issued, you are not permitted to request the Corporation number be re-issued after the fact. To have the corporate license number re-issued, the request must be made at the time the

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Capitol Connection Q&A for Contractors

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LLC submits an application for licensure. As soon as the license number is re-issued to the LLC, the Corporation no longer has a Contractor's License.

Q: I am still a bit confused regarding the CSLB's BESS installation requirements. I am a "C-46" Contractor and I do BESS installations, so I understand I now need to work on adding the "C-10" (Electrical) classification to my license to continue. I have heard "C-10" Contractors are only permitted to hire Certified Electricians to perform work for them. In doing some research there is a lot involved in becoming a Certified Electrician. Can you help me understand this a little better please?

A: The only time a Contractor is required to have a Certified Electrician on staff is when they have "C-10"

and they are engaging in the connection of an electrical device. This includes connecting a BESS or PV (Photo Voltaic) system to an existing electrical system or to a utility grid. This also includes placing, installing, erecting or connecting an electrical panel. A "C-10" contractor does not need to use a certified electrician to perform work on a BESS or PV when it involves installation, repair, or service of racks on a roof, installing poles and racks for ground mounted solar system, installing required BESS or PV signage, etc. If anyone still has questions about the new rules give me a call to discuss it at greater length.

While knowledge is power, knowing where to go for the answers is half the battle. Get expert assistance immediately when you call 866-443-0657, <a href="mailto:emailt



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Workplace safety begins at home

The new ASSP president credits EHS professionals with keeping workers safe and the doors of business open throughout the pandemic.

Adrienne Selko, EHS Today

Bradley D. Giles, president of Bradley Giles and Associates, has spent most of his 40-year career in construction and mining. His long association with the safety profession was influenced by family tragedies, as both his grandfather and great-grandfather died in mining incidents. Since joining the American Society of Safety Professionals (ASSP) in 1981, he has received the President's Award twice and was honored as an ASSP Fellow in 2010. He took the reins as the association's 107th president on July 1, 2021.

EHS Today talked with Giles about safety's expanded role due to the pandemic and his plans for ASSP going forward.

EHS Today: What are your thoughts on how the profession dealt with the pandemic?

Bradley Giles: In the past 16 months, the true value of the safety professional came through. How we as safety people handled the pandemic made me very proud. Let's remember EHS professionals had their day jobs, analyzing hazards and health issues, and then they had to create COVID-19 protocols. They had to protect employees, their

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families and also the community—all the while keeping the doors open for business.

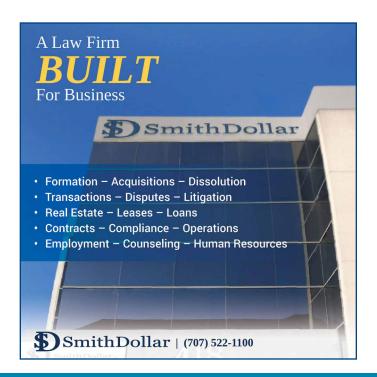
Communication, which is the foundation of how safety people perform their jobs, came through loud and clear. We explained to our colleagues both what was going on and what tools were needed, such as screening and contact tracing. We set up teams A and B so that we were covered if something happened to one team.

This economy is in the good shape it is now largely due to the efforts of safety professionals.

What best practices adopted during the pandemic do you see being carried forward?

Giles: The biggest change, of course, is how work was done. We had to create new ways to accomplish the necessary work with fewer people at physical locations. We needed to adapt our scheduling, ensure that we had the right resources and devise a planning process. Most importantly, we had to communicate the why of what was being done. Prior to the pandemic, employees were basically provided with directions and sometimes didn't complete them. But by explaining why things needed to be

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Workplace safety begins at home FROM PAGE 12

done, it helped people better understand the process. There was a dialogue, and things were executed better.

"This economy is in the good shape it is now largely due to the efforts of safety professionals."

-Bradley Giles, ASSP

The level of autonomy changed as well. Instead of having colleagues right down the hall, management had to trust people to do their jobs. A lot of surveys show that during the pandemic, people were more productive than before. Moving forward, I see a lot of companies using a hybrid working schedule of three days working remotely and two days in the office. The important consideration now will be what works best for the individual, and I see this continuing as we move forward.

Do you view mental health awareness as a safety issue?

Brad Giles AsspPhoto courtesy of Brad GilesGiles: Yes. More than ever, we are looking at the total worker health, and mental health is certainly an important component. We need to look at how the employee functions at home and at work. What pressures are they under? How do we help with this so that they don't come to work in a condition that could lead to safety issues?

We also need to understand the job pressures that can lead to mental health issues. One striking example is the high suicide rate of construction workers. It's just atrocious. We must figure out ways to get this group of very hardworking people the help they need. That's not always easy as they are on the road, away from home and [participating in] specific programs. We need to have an open door so we can be the facilitator who provides resources to address this particular issue. That is also true for the opioid crisis workers are facing. I believe that [Employee Assistant Programs] EAPs are a good mechanism for helping employees with health issues as they are third-party providers, and often people don't feel comfortable going to a boss or supervisor with these issues

As diversity, equity and inclusion initiatives are increasing in all areas of life, do you consider these a concern for the safety profession?

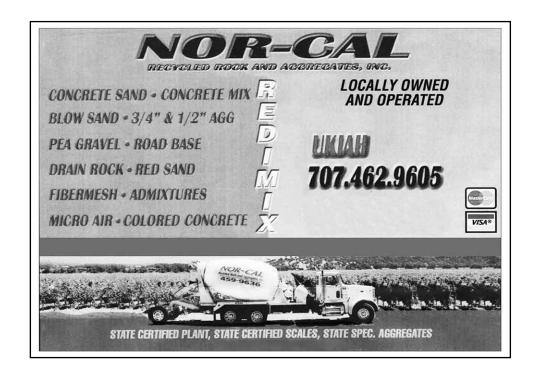
Giles: Yes. The profession has to be more inclusive so we can have a variety of perspectives and input, leading to a safer workplace. We looked at ourselves and saw that we need to be more diverse, as does our profession.

Late last year, ASSP formed a task force on the issues, and 80 people volunteered to help. The task force of 12 is diverse across all areas—race, gender, age, etc. Safety people are here to take care of every employee, and we need to transcend any biases.

Furthermore, we need to support diverse groups as well. For example, [personal protective equipment] PPE and ergonomics haven't caught up to the increased number

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Workplace safety begins at home FROM PAGE 13

of women we have in our organizations. We also need to adapt better [for] those who have other challenges. We need to find new ways to bring a wider variety of people into our profession.

As ASSP president, what are your goals for the profession?

Giles: First, I want to build upon the value that organizations have placed on our profession. As a profession, we came into our own this past year. We worked with all levels of these organizations, and that needs to continue. I firmly believe that if you put a company's resources into safety in a similar manner to what is allocated for other areas of the company, it will lead to both less injuries and increased productivity.

Increased safety is good for business in general. I recently was told about a large company that begins investor calls with safety metrics. When asked by investors why they start with those, the company responded that if they can manage the safety concerns, they can manage the rest of the business well.

My second goal is the look at the talent pipeline and make sure that we can fill it. A [National Institute for Occupational Safety and Health] NIOSH study done in 2020 said that employers plan to hire almost 25,000 EHS professionals over the next five years. This number is double the number of students who will be graduating in our profession.

We need to look for other sources, such as people who have been in the trades and would be interested in our field. Veterans are another potential source of employees. We have always been a profession that has drawn from other disciplines—more than 50% of those current employed in the field came from other areas, such as education, human resources, engineering and business. What draws people to our profession is the desire to work with others in an environment where you can affect and work with all parts of the organization.

We also want to continue to build on the education we offer the profession—I see this as the central role that our organization provides. In addition to certification processes, we are exploring several other educational opportunities. Introducing virtual learning is a good case in point. Over 70% of the participants in our Safety2020 annual conference, which was virtual, were new to the conference. Going forward, we will always offer virtual components for meetings and events. I also see expanding education into offerings that explore the business aspects of an organization, which haven't always been taught to EHS professionals. For example, courses that can help EHS professionals understand business strategies, budgets and how to communicate across the organization.

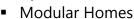
As we have learned during the pandemic, EHS professionals' value has increased in both awareness and importance, and our essential role will continue to grow for the benefit of both employees and the organization as a whole.



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OSHA calls on industry to combat unique killer of construction workers

An industry task force encourages participation in the Suicide Prevention Safety Stand-Down, Sept. 6-10, to raise awareness about the unique risks construction workers face.

Provided by Occupational Safety & Health Administration

Hazards often associated with workplace deaths in the U.S. construction industry – including falling, being struck-by or crushed by equipment or other objects, or suffering electrocution – are well known. But a recent study finds that another potential killer is taking lives in the industry at an alarming rate.

In 2020, the Centers for Disease Control and Prevention found that men working in construction have one of the highest suicide rates compared to other industries. Their rate of suicide is about four times higher than the general population.

While the CDC continues its research to understand the disparity, the U.S. Department of Labor's Occupational Safety and Health Administration (OSHA) has formed a task force of industry partners, unions and educators to raise awareness of the types of stress that can push construction workers into depression and toward suicide. In addition to alerting stakeholders, the task force encourages industry employers to share and discuss available resources with their workers.

The task force is calling on industry to take part in a weeklong Suicide Prevention Safety Stand-Down, Sept. 6-10, to raise awareness about the unique challenges construction workers face. The stand-down will coincide with National Suicide Prevention Month in September.

Read: We Need to Talk About Suicide in the Construction Industry

"Work-related stress can have severe impacts on mental health and without proper support may lead to substance abuse and even suicide," stated Acting Assistant Secretary of Labor for Occupational Safety and Health Jim Frederick. "Workers in construction face many work-related stressors that may increase their risk factors for suicide, such as the uncertainty of seasonal work, demanding schedules and workplace injuries that are sometimes treated with opioids."

MORE ON PAGE 16



OSHA calls on industry to combat unique killer of construction workers

FROM PAGE 15

[PODCAST] Suicide in the Construction Industry is Rising, and Prevention Needs to Be Addressed

The Suicide Prevention Safety Stand-Down started as a regional initiative in OSHA's Kansas City and St. Louis, Missouri, offices with these task force members: Builders Association, Associated General Contractors of Missouri, University of Kansas, University of Iowa, Washington University, American Foundation for Suicide Prevention, local unions and several employers. More than 5,000 people participated in the 2020 Suicide Prevention Safety Stand-Down, and OSHA encourages others to join the effort in 2021.

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"Like many workplace fatalities, suicides can be prevented," said OSHA Acting Regional Administrator Billie Kizer in Kansas City, Missouri. "We encourage employers to use all available resources, familiarize themselves with the problem and learn to recognize the warning signs of depression. We also urge workers to seek help if they feel overwhelmed or overcome by a loss of hope."

Read:Suicide Prevention: Lifesaving Tips for Construction Workers

View a video on suicide prevention that Acting Assistant Secretary Frederick recently shared with task force members. The Associated General Contractors of Missouri suicide prevention page also includes links to resources and other information for toolbox talks. Review these OSHA mental health and crisis resources.

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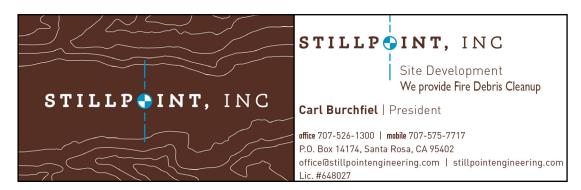
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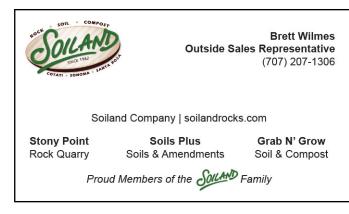
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various documents to generate a proposal, including quotes from vendors/suppliers, estimates from subcontractors, etc. Knowledge of insurance and permitting requirements for private/public heavy civil construction projects. Commitment to building/maintaining client relations. Please send all inquiries or resumes to info@broderickge.com

MORE ON PAGE 19 & 20















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Project Manager

Job Details

Salary: \$45-\$55 an hour Job Type: Full-time Qualifications

- Bachelor's (preferred)
- Sitework Construction Experience: 5 years
- Construction Management: 5 years (preferred)

Full Job Description

- Assists in estimating.
- Attends & leads project meetings.
- · Maintains relationships with clients and designers.
- Prepares construction schedules.
- Prepares subcontracts, purchase orders and oversees procurement process.
- · Review's inspection and test data compliance with project specifications.
- Develops and maintains site logistics plan in coordination with Superintendent.
- Manages and coordinates company personnel and resources in coordination with Superintendent.
- Oversees project permit process.
- · Compiles reports regarding financial performance of the project.
- Performs constructability reviews.
- · Reviews & approves contractor payment applications.
- Reviews Engelke Construction pay application to owner and monthly submission.
- Overseed project close-out & post construction including warranty period.

Job Skills

- Knowledge of grading, paving & underground utility construction.
- Computer knowledge & efficiency.
- Strong written and communication skills.
- Good math and accounting skills.
- Strong management skills.
- Functions effectively as part of a team.
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- · Strong leadership qualities.
- Strong
- Excellent time management and organizational skills.
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- Advanced knowledge of construction engineering technology, codes, standards & accounting.

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Send Resumes to: jerry@engelkeconstruction.com





Power Division - Generator Sales – Blue Star Gas, (Santa Rosa, CA). - July 7, 2021 Description

Blue Star Gas (BSG), an 83-yr. old propane, equipment, and appliance company, has an immediate opening for a full time **Power Division Sales Executive** to help grow our business primarily in **Santa Rosa**, **Calif**. Our sales executive will manage all stages of the sales process with a focus on exceeding customer needs and company growth targets. At BSG you will be part of a progressive new team that seeks to offer innovative products to power the home and business. The Power Division will focus on continued growth of Kohler generator sales while adding new battery storage products and other power technologies in the near future. The Power Division will provide products that offer resiliency and independence for BSG customers. Our solutions will address grid instability caused by wildfires, blackouts, and public safety power shutoffs as well as off-grid customer needs for power beyond the utility.

Your typical duties:

- The Sales Executive will be responsible for growing our Power Gen business which serves residential, commercial, and industrial customers by:
 - Being accountable for identifying and approaching new prospects on a continuous basis.
 - Promptly responding to incoming leads and follow up in a methodical and professional manner.
- Close sales and facilitate a smooth transition to service for optimal customer experience.
- Capture annual service plan revenue on new and existing products.
- Stay abreast on the latest in new products, sales tactics, and processes.

Skills and qualifications:

- Two years of demonstrated success and sales experience selling generators, engines, solar, propane, HVAC, or related equipment is highly desired.
- Excellent communication skills, both verbal and written is required.
- Excellent computer skills, including the Microsoft Office Suite of products is required.
- Demonstrated ability to learn proprietary software systems is required.
- A valid CA drivers' license is required.
- Ability to travel for training or support as needed (20 percent est.) is required.
- Customer Relationship Management software experience is desired.
- Propane knowledge is desired.
- Bachelor's degree and/or formal sales training is desired.
- Demonstrated experience in developing proposals, presenting, and conducting product demonstrations is desired.

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2" x 3.5"	Vertical Business card	\$15	\$31	\$195	\$403
4" x 3.5"	Vertical Front/Back Business card	\$30	\$61	\$390	\$806
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Building News is a weekly publication., emailed to its members on Monday morning. For any questions, please email <u>Deb Rourke</u> at NCBE, or call (707) 542-9502.

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Viewing the Plan Room section of *Building News* is reserved for members of the NCBE.

This section includes local construction information and plans available in NCBE's onsite or online plan room, <u>plus</u>:

- City/County Notices
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SONOMA VALLEY UNIFIED SCHOOL DISTRICT

ADVERTISEMENT AND NOTIFICATION OF INVITATION TO PREQUALIFY AND SUBMIT PROPOSALS FOR PRECONSTRUCTION AND CONSTRUCTION SERVICES (LEASE-LEASEABCK)

Notice is hereby given that the governing board ("Board") of the Sonoma Valley Unified School District is requesting submission of:

- A prequalification questionnaire ("Prequalification Questionnaire(s)"), or Affidavit for Renewal of Pre-Qualification Status; and
- A statement of qualifications and a proposal ("Proposal") (together, "Response(s)") from qualified firms, partnerships, corporations, associations, persons, or professional organizations ("Contractor(s)" or "Firm(s)") to perform preliminary services and construction services for the project identified here in Attachment 1 ("Project(s) Description") pursuant to a lease-leaseback structure. (Education Code section 17406.)

Basic Requirements. Contractors that intend to submit a Response to this Request for Qualifications and for Proposals for Preliminary and Construction Services (Lease-Leaseback) ("RFQ/P"). must be:

- Insured;
- Hold a Class B Contractors License, which is current, valid, and in good standing with the California Contractor's State License Board; and
- Must maintain a full-service office within <u>seventy-five (75) miles of the District</u>.

Responses. Interested Contractors are invited to submit a Response as described below, with one (1) original to: Sonoma Valley Unified School District, 17850 Railroad Avenue, Sonoma, CA 95476, Attn: Bruce Abbott, Associate Superintendent, Business Services. As well as one (1) digital copy submitted via email to Tenaya Dale at tdale@counterpointcs.com.

- Prequalification Questionnaires must be received on or before Friday, September 17, 2021, no later than 3:00 p.m.
- Proposals must be received on or before Wednesday, October 13, 2021, no later than 3:00 p.m.

Questions. Questions regarding this RFQ/P must be in writing and directed only to **Tenaya Dale at** tdale@counterpointcs.com. Contractors are directed to not contact any other person regarding this RFQ/P.

Pre-Response Meeting (Mandatory). A Pre-Response meeting will be held at The Sonoma Valley Unified School District Office at 8:30 A.M. on Thursday, September 9, 2021, at 17850 Railroad Avenue, Sonoma, CA 95476, Sonoma, CA. The District anticipates this meeting will last one and a half (1.5) hours, but will continue the meeting until the District determines that it has answered all substantive questions. All participants are required to sign in. Failure to attend or tardiness will render the Contractor ineligible to submit a Response.

RFQ/P Clarification. If the District issues Clarification to this RFQ/P, Contractors are solely responsible for and must acknowledge receipt of Clarification in the Contractor's Proposal. Failure to acknowledge and respond to any Clarification issued by the District may, in the District's sole discretion, render the Contractor's Proposal to be deemed non-responsive and may be rejected.

ATTACHMENT 1 PROJECT DESCRIPTION

PROJECT DESCRIPTIONS:	<u>ESTIMATE</u> :	
Prestwood Elementary School Modernization	\$3,500,000	
Sassarini New Multi-Purpose Room Building	\$5,100,000	
Sonoma Valley High School Science Building Modernization	\$6,000,000	
Dunbar Elementary School Multi-Purpose Room and Library Modernization	\$1,800,000	

Please see link to attached site master plans: https://www.sonomaschools.org/Page/1173

Anticipated Schedule

Event / Occurrence	Date / Deadline
District Issues RFQ/P	Monday, September 6, 2021
Deadline for Contractors to submit questions regarding this RFQ/P	Monday, September 13, 2021 @ 3:00 pm
District to respond to Contractors' questions regarding this RFQ/P	Tuesday, September 14, 2021
Deadline for all Contractors to complete Prequalification Questionnaires	Friday, September 17, 2021 @ 3:00 pm
Deadline for Contractors to submit SOQ and Proposal	Wednesday, October 13, 2021 @ 3:00 pm
District to notify Contractors of qualification status	Wednesday, October 20, 2021
Interviews with short-listed qualified Contractors regarding proposals	Week of October 25, 2021, if needed

BUILDING PERMITS: COUNTY & CITY

Sonoma County • In Plan Check

Owner Date	Contractor	Address	Type	Value
n/a 07/05/2021	n/a	1414 Freestone Flat Rd, Twin Hills	repair	60,000
n/a 07/05/2021	n/a	17639 Middlefield Rd, Agua Caliente	garage	63,924
n/a 07/06/2021	n/a	17895 San Jacinto Dr, Agua Caliente	remodel	12,859
n/a 07/06/2021	n/a	1120 Napa Rd, Sonoma	barn	88,982
n/a 07/06/2021	n/a	689 Quarry Hill Rd, Sonoma	remodel	12,740
n/a 07/06/2021	n/a	11200 Loch Haven Dr, Mark West Springs	sfd	256,347
n/a 07/06/2021	n/a	11200 Loch Haven Dr, Mark West Springs	2nd unit	48,000
n/a 07/06/2021	n/a	5745 Pine Flat Rd, Geyserville	pool	122,000
n/a 07/06/2021	n/a	2135 Magnolia Ave, Petaluma	remodel	202,773
n/a 07/07/2021	n/a	9554 Frederica Ave, Kenwood	garage	101,871
n/a 07/07/2021	n/a	6810 Carol Dr, Sebastopol	remodel	105,748
n/a 07/07/2021	n/a	2041 Woodhawk Lane, Cloverdale	guest house	48,847
n/a 07/07/2021	n/a	2041 Woodhawk Lane, Cloverdale	addition	82,645
n/a 07/08/2021	n/a	29292 River Rd, Cloverdale	pool	60,000
n/a 07/08/2021	n/a	2026 Curtis Dr, Penngrove	garage	25,371
n/a 07/08/2021	n/a	19755 Sweetwater Springs Rd, Guerneville	repair	15,000
n/a 07/08/2021	n/a	5150 Douglas Lane, Forestville	guest house	65,602
n/a 07/09/2021	n/a	8397 Spring Dr, Forestville	sfd	220,285
n/a 07/09/2021	n/a	251 Somerville Rd, Kenwood	sfd	268,347
n/a 07/09/2021	n/a	2632 Hidden Acres Rd, Bennett Valley	repair	13,288

Mendocino County • In Plan Check

Owner Date	Contractor	Address	Туре	<u>Value</u>
Chris Davis 08/18/2021	n/a	543 No Whipple St, Fort Bragg	garage	
Peter Olson 08/19/2021	Titan Solar	751 Maple St, Fort Bragg	roof solar	
Brian Hurley 08/17/2021	Robert Andersen	46801 Fish Rock Rd, Gualala	repair	
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 16	
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 15	
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 14	
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 13	
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 12	
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 11	
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 10	

BUILDING PERMITS: COUNTY & CITY

Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 9
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 8
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 7
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 6
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 5
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 4
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 3
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 2
Bruce Lee 08/16/2021	n/a	8342 Mariposa Creek Rd, Willits	hoop house 1
Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 14
Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 13
Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 12
Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 11
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Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 5
Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 4
Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 3
Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 2
Scott Zeramby 08/17/2021	n/a	27011 Albion Ridge Rd, Albion	hoop house 1
Joseph Allbritton 08/18/2021	n/a	32301 Shimmins Ridge Rd, Willits	hoop house 10
Joseph Allbritton 08/18/2021	n/a	32301 Shimmins Ridge Rd, Willits	hoop house 8
Joseph Allbritton 08/18/2021	n/a	32301 Shimmins Ridge Rd, Willits	hoop house 7
Joseph Allbritton 08/18/2021	n/a	32301 Shimmins Ridge Rd, Willits	hoop house 6
Joseph Allbritton 08/18/2021	n/a	32301 Shimmins Ridge Rd, Willits	hoop house 5a
Joseph Allbritton 08/18/2021	n/a	32301 Shimmins Ridge Rd, Willits	hoop house 5
Joseph Allbritton 08/18/2021	n/a	32301 Shimmins Ridge Rd, Willits	hoop house 4
Jeri Davis 08/18/2021	n/a	3590 Laytonville Dos Rios, Laytonville	shipping container 5
Jeri Davis 08/18/2021	n/a	3590 Laytonville Dos Rios, Laytonville	shipping container 4
Jeri Davis 08/18/2021	n/a	3590 Laytonville Dos Rios, Laytonville	shipping container 3
Jeri Davis 08/18/2021	n/a	3590 Laytonville Dos Rios, Laytonville	shipping container 2
Jeri Davis 08/18/2021	n/a	3590 Laytonville Dos Rios, Laytonville	shipping container 1

BUILDING PERMITS: COUNTY & CITY

Lake County • Permits Issued

Owner Date	Contractor	Address	Туре	Value
n/a 07/13/2021	n/a	8849 Wight Way, Kelseyville	sfd	77,431
n/a 07/26/2021	Rincon Valley Framing	19920 Mountain Meadow North, Hidden Valley L	ake sfd	352,389
n/a 07/19/2021	n/a	19965 State Hwy 175, Middletown	pool	50,000
n/a 07/08/2021	Concha Construction	11801 Van Dorn Reservoir Rd, Middletown	sfd	303,088
n/a 07/26/2021	Lescher Construction	19857 Bear Valley Rd, Hidden Valley Lake	sfd	207,559
n/a 07/21/2021	n/a	4416 Lakeshore Blvd, Lakeport	garage	23,146
n/a 07/23/2021	n/a	17115 Appaloosa Rd, Lower Lake	metal garage	11,695
n/a 07/01/2021	n/a	7305 Red Hill Lane, Upper Lake	remodel	78,000
n/a 07/06/2021	Rock Creations LLC	11441 S State Hwy 29, Lower Lake	pool	30,000
n/a 07/19/2021	n/a	3730 Scenic View Dr, Kelseyville	sfd	217,999
n/a 07/01/2021	n/a	610 Pebble Way, Clearlake Oaks	remodel	15,000
n/a 07/15/2021	Bridges Construction	15556 Spruce Grove Rd, Lower Lake	sfd	256,904
n/a 07/21/2021	n/a	21056 State Hwy 175, Middletown	metal barn	25,755
n/a 07/23/2021	n/a	6824 Frontage Rd, Lucerne	metal garage	13,990
n/a 07/29/2021	J White Construction	18609 Deer Hill Rd, Hidden Valley Lake	sfd	357,149
n/a 07/02/2021	n/a	20649 Honey Hill Dr, Hidden Valley Lake	sfd	281,722
n/a 07/01/2021	Tesla Energy Operations	5955 Lakeshore Blvd, Lakeport	battery storage	217,728
n/a 07/09/2021	n/a	21705 Dry Creek Cutoff, Middletown	home office	23,419
n/a 07/19/2021	Colin Construction	110 E State Hwy 20, Upper Lake	deck	14,944

SEPTIC PERMITS

Sonoma	County • Week of 7/5-7/8/2021		n/a	5753 Stony Point Rd, Cotati	new
Owner	Job Address	Туре	n/a	5455 Gates Rd, Santa Rosa	new
n/a	909 W School St, Cotati	repair	n/a	7600 Lakeville Hwy, Lakeville	new
n/a	40501 Sleepy Hollow Rd, Annapolis	new	n/a	21935 Hyde Rd, Sonoma	repair
n/a	2980 Warm Springs Rd, Glen Ellen	new			
n/a	21580 Hyde Rd, Sonoma	new	Mendocino	County • Week of 8/16-8/20/2021	
n/a	4584 Lambert Dr, Windsor	destruct	Owner	Job Address	Туре
n/a	6253 W Dry Creek Rd, Geyserville	new	Chris Daviso	n 1975 East Hill Rd, Willits	repair
n/a	2903 Dutton Meadow, Santa Rosa	destruct	Edgar Gutie	rrez 46111 N Hwy 101, Laytonville	repair
n/a	6011 Carniglia Lane, Petaluma	new			

CLICK HERE to download the current PDF file of the *Projects Out to Bid,* listed below.

Project #	Addenda	Bid Date	Bid Time	Project Name	City
21-02352	0	9/6/2021	3:00 PM	Request for Sealed Fee Proposals and Qualifications For Lease- Leaseback Construction Services Fort Bragg Unified School District Modernization Project	Fort Bragg
21-02569	0	9/6/2021	12:00 PM	RFP to Provide Engineering Services for Ultraviolet Disinfection System Replacement Project	Windsor
21-02155	6	9/7/2021	12:00 PM	6 Tone Trane HVAC	Beale Afb
21-02354	0	9/7/2021	3:00 PM	RFP-On-Call Control System Programming Water Plant Facilities	Olivehurst
21-02411	0	9/7/2021	2:00 PM	California-Penn Water Main Replacement Project	Willits
21-02419	1	9/7/2021	10:00 AM	USACE SPK DB Construction - Beale Munitions Warehouse and Office Facility	Beale Air Force Base
21-02436	0	9/7/2021	1:00 PM	Landscape Maintenance of District Parks, Trails, and Fire Stations	Elk Grove
21-02444	1	9/7/2021	2:00 PM	Southwest and Commerce Roundabout Project	Rohnert Park
21-02456	3	9/7/2021	2:00 PM	Hilltop Green Force Main Replacement	Richmond
21-02474	1	9/7/2021	7:00 AM	D-B Repair of Structural Seismic Deficiencies B777	Fairfield
21-02501	1	9/7/2021	1:00 PM	GAOA Historic Bowerman Barn Roof Replacement	Covington Mill
21-02507	0	9/7/2021	12:00 PM	FOPR- D-B- Famcamp Expansion	Beale Afb
21-02511	1	9/7/2021	2:00 PM	Three (3) Portable Solar Powered Outdoor Lighting Assemblies with Pre-Cast Concrete Pedestals	Redding
21-02537	0	9/7/2021	2:00 PM	Percolation Ponds 1-3 Scarification	Ukiah

21-0	02550	0	9/7/2021	3:30 PM	Minnie Cannon Elementary Modular Classroom - Site Work	Middletown
21-0)2554	1	9/7/2021	4:00 PM	RFP for Civil Engineering Design Services for Whitman Road Sanitary Sewer Improvements - City of Concord	Concord
21-0)2555	4	9/7/2021	12:00 PM	D-B B2431 Repair HVAC Bowling Alley	Beale Afb
21-0	02559	2	9/7/2021	10:00 AM	Install New Fire Riser & New High Bay Sprinkler System at Purchasing Warehouse	Concord
21-0)2566	2	9/7/2021	3:00 PM	Replace AC Surfacing 2021	Redding
21-0)2576	0	9/7/2021	12:00 PM	FOPR - D-B South Apron Concrete Extension	Beale Afb
21-0)2721	1	9/7/2021	4:00 PM	Vegetation Management Evacuation Route Clearance - San Rafael Fire Department	San Rafael
21-0	00325	0	9/8/2021	2:00 PM	CDOT 01-0E83U4 Place Retaining Wall, Sign Structure and CMS Systems	Lake and Mendocino Counties
21-0)2266	7	9/8/2021	2:00 PM	Bus Maintenance Facility Sheehy Court	Napa
21-0)2283	3	9/8/2021	2:00 PM	Chemistry Addition and 1st Floor Renovation (PREQUALIFIED)	Davis
21-0)2389	3	9/8/2021	2:00 PM	Yuba County Courthouse Air Handler Unit Replacement Project	Marysville
21-0)2421	0	9/8/2021	2:00 PM	Homekey Electrical Improvements	West Sacramento
21-0)2426	2	9/8/2021	5:00 PM	Accessory Dwelling Unit Master Plans	Marysville
21-0	02460	2	9/8/2021	2:00 PM	JOC BID 2021	Sonoma County
21-0	02466	5	9/8/2021	2:00 PM	Santa Rosa High School Agricultural Facility	Santa Rosa

21-02515	0	9/8/2021	3:00 PM	15kV Cable Supply	Redding
21-02521	1	9/8/2021	3:00 PM	Street Striping and Pavement Marking Services for the City of Redding	Redding
21-02547	1	9/8/2021	11:00 AM	HVAC Replacement @ Ellen Feickert and Florence Markofer Elementary Schools Multi-Purpose Building	Elk Grove
21-02562	3	9/8/2021	12:00 PM	FOPR - D-B Repair Grass Valley Denial Barriers	Beale Air Force Base
21-02577	1	9/8/2021	2:00 PM	Burlington TI - Santa Rosa (Sub Bids Only)	Santa Rosa
21-02599	0	9/8/2021	2:00 PM	Savings Bank of Mendocino	Ukiah
21-02608	0	9/8/2021	11:00 AM	Tractor Supply Project - Fusion & Pet Wellness Project (Sub-Bids Only / Invited General Contractors)	Red Bluff
21-00326	1	9/9/2021	2:00 PM	CDOT 04-2K7904 Install Highway Planting and Irrigation Systems	Alameda and Solano Counties
21-02297	1	9/9/2021	1:00 PM	RFQ Architectural / Design Services for Trinity County Office of Education	Weaverville
21-02320	2	9/9/2021	2:00 PM	Airport JOCs 206 207 208 209 210	Sacramento County
21-02335	0	9/9/2021	1:00 PM	RFQ-Yuba College Fire Alarm System Upgrade - Prequalification	Marysville
21-02381	1	9/9/2021	5:00 PM	Pest Control for District Facilities	Elk Grove
21-02405	4	9/9/2021	2:15 PM	CDOT Minor 03A3262 Heating, Ventilation, and Air Conditioning (HVAC) Equipment Servicing and Repairs - Multiple Counties	District 3 CDOT Counties
21-02415	0	9/9/2021	3:00 PM	Hilltop Sewer Improvements	Redding
21-02433	1	9/9/2021	2:00 PM	Lake Boulevard / State Route 273 -18 Inch Water Main	Redding

21-02457	1	9/9/2021	2:00 PM	OB3 and BCR-IP Surveillance Project	Sacramento
21-02465	2	9/9/2021	2:00 PM	Kirker Pass Road Sanitary Sewer Repair Project	Concord
21-02469	0	9/9/2021	4:00 PM	Installation of Water Tank - Lassen National Forest	Fall River Mills
21-02475	3	9/9/2021	3:00 PM	Stillwater Wastewater Treatment Plant Filter Underdrain Replacement 2021 Project	Anderson
21-02483	1	9/9/2021	2:00 PM	Air Compressor Replacement at Department of Public Health	Richmond
21-02484	1	9/9/2021	2:00 PM	Tennessee Valley Parking Lot	Marin County
21-02493	2	9/9/2021	2:00 PM	Traffic Signal Cabinet TS2 Type 1	Sacramento
21-02519	1	9/9/2021	2:15 PM	Energy Management System Upgrade - Metasys Control System	Sacramento
21-02528	0	9/9/2021	5:00 PM	RFP for Biosolids Conveying Modifications Design	Healdsburg
21-02531	1	9/9/2021	3:30 PM	Zerba Bridge Removal	Napa
21-02541	0	9/9/2021	2:00 PM	Pier Repair Project	Point Arena
21-02552	1	9/9/2021	1:00 PM	ARW Museum Aircraft Repaint - Travis AFB	Fairfield
21-02566	3	9/9/2021	10:00 AM	Military Ocean Terminal Concord (MOTCO) Rail 1 Repair	Concord
21-02588	0	9/9/2021	2:00 PM	Restroom Modifications Penngrove Elementary School	Petaluma
21-02623	0	9/9/2021	4:00 PM	PKA - BLDG 381 Carpet	Fairfield

2	1-02635	0	9/9/2021	4:00 PM	Taco Bell Remodel	Marysville
2	1-02699	0	9/9/2021	5:00 PM	Test Well Installation at Limantour Road, Point Reyes National Seashore	Point Reyes Station
2	1-02746	0	9/9/2021	5:00 PM	RFQ for On-Call Professional Engineering Design Services - City of Antioch	Antioch
2	1-00025	0	9/10/2021	3:00 PM	Turnkey Cart Washing System Replacement & Installation Services	Vacaville and Blythe
2	1-02196	1	9/10/2021	3:00 PM	Environmental Impact Report of the General Plan Update 2023 for City of Redding	Redding
2	1-02305	3	9/10/2021	1:00 PM	Russell Ranch Phase 2 - Empire Ranch Road Phase 1 Backbone Improvement Plans	Folsom
2	1-02463	1	9/10/2021	3:00 PM	Board Chambers - Camera Upgrade and Add On	Sacramento
2	1-02464	1	9/10/2021	2:00 PM	Construction Management Services for the Rail Modernization 15- Minute Service to Folsom construction Contract	Sacramento
2	1-02544	0	9/10/2021	5:00 PM	RFQ Long Valley Health Center Reception / Nursing Station Renovation	Laytonville
2	1-02546	0	9/10/2021	1:00 PM	Brush Creek Fuel Pump Repair - Plumas National Forest	Butte County
2	1-02553	0	9/10/2021	4:00 PM	For the Purchase of Three (3) Four-Inch Series Critically Silenced Diesel Engine, Trailer-Mounted Dry Prime Trash Pump	Sacramento
2	1-02567	0	9/10/2021	5:00 PM	RFP - Local Roadway Safety Plan	Napa
2	1-02589	1	9/10/2021	12:00 PM	FOPR - D-B B538 Repair Burn Cell	Beale Afb
2	1-02591	0	9/10/2021	10:00 AM	Sacramento Court IT Network Infrastructure Replacement	Sacramento
2	1-02595	1	9/10/2021	2:00 PM	San Rafael Creek Riparian Enhancement Project	San Rafael

21-02607	2	9/10/2021	2:00 PM	RFQ for Fountain Maintenance, Equipment Repair, and On-Call Services - City of San Ramon	San Ramon
21-02618	1	9/10/2021	2:00 PM	McDonald's #04-2262 Greenback-Auburn (Sub Bids Only)	Citrus Heights
21-02622	1	9/10/2021	2:00 PM	Classification and Compensation Study for the City of Fort Bragg	Fort Bragg
21-02629	1	9/10/2021	2:00 PM	Woodland Depot (New Hotel, Fuel Station and Site Work) (Sub Bids Only)	Woodland
21-02632	1	9/10/2021	2:00 PM	Construction and Refurbishment Services	Sacramento
21-02652	0	9/10/2021	10:00 AM	New Generator for the Neal Road Recycling and Waste Facility	Paradise
21-02662	0	9/10/2021	5:00 PM	Armed Security Services	Sacramento
21-02784	0	9/10/2021	10:00 AM	RFQ for Plumbing Contractor Services - Mt. Diablo Unified School District	Various Cities
21-02530	0	9/13/2021	2:00 PM	SMART HVAC Maintenance Services	Petaluma
21-02575	1	9/13/2021	5:00 PM	The Gardens at Quail Run II - Elk Grove (Sub Bids Only)	Elk Grove
21-02596	1	9/13/2021	2:00 PM	Assessment and Monitoring of Disaster Debris and Hazard Tree Removal - 2021 Northern California Wildfires	Multiple Counties - Northern California
21-02496	2	9/14/2021	2:00 PM	Washington Street South, Street Rehabilitation Project	Yountville
21-02506	3	9/14/2021	2:00 PM	Sonoma Valley County Sanitation District Treatment Plant Headworks Rehabilitiation	Sonoma
21-02532	0	9/14/2021	3:00 PM	Gridley Medical Addition / Alteration Design Services	Gridley
21-02562	4	9/14/2021	2:00 PM	Pleasant Hill Road Sidewalk Installation Project (Pleasant View Drive to Cumberland Drive)	Pleasant Hill

21-02564	2	9/14/2021	10:00 AM	Emergency Standby Generator System	Sacramento
21-02588	0	9/14/2021	10:00 AM	Santa Fe Union Park Fence (Rebid)	Richmond
21-02602	0	9/14/2021	2:00 PM	Foothill Ranch Junior High School Pelican HVAC Controls Project	Sacramento
21-02622	0	9/14/2021	10:00 AM	Sir Francis Drake Boulevard Rehabilitation	San Anselmo and Ross
21-02646	0	9/14/2021	5:00 PM	FWTP Backwash Tank Interior Cleaning	Sacramento
21-02649	0	9/14/2021	2:00 PM	Hood Los Alamos Entry Retaining Walls	Santa Rosa
21-02650	0	9/14/2021	5:00 PM	On-Call Concrete Repairs for Water Storage Structures	Sacramento
21-02693	1	9/14/2021	2:00 PM	2021 Streetlight Replacement Project	Hercules
21-02756	2	9/14/2021	12:00 PM	Liberty High School Baseball Backstop Replacement - Demo, Grading and AC Paving	Brentwood
21-02757	2	9/14/2021	11:00 AM	Liberty High School Baseball Backstop Replacement - Backstops, Fencing and Gates	Brentwood
21-02774	0	9/14/2021	12:00 PM	Liberty High School Baseball Backstop Replacement - Concrete Pavement	Brentwood
21-02410	1	9/15/2021	2:00 PM	Ukiah Residential Center	Willits
21-02418	9	9/15/2021	1:30 PM	San Pablo Reservoir Hypolimnetic Oxygenation System - EBMUD	San Pablo and El Sobrante
21-02427	3	9/15/2021	3:00 PM	Moore Road Ball Park Softball Field Lighting System	Paradise
21-02494	6	9/15/2021	1:30 PM	District-Owned North Orinda Sports Fields Temporary Maintenance Facilities - EBMUD	Orinda

21-02499	0	9/15/2021	2:00 PM	Water Treatment Plant Air Conditioner Replacement Project	West Sacramento
21-02504	0	9/15/2021	2:00 PM	Matsui Park Access (Area A)	Sacramento
21-02559	0	9/15/2021	3:00 PM	Management Planning & Consulting Services	Yolo County
21-02560	0	9/15/2021	4:00 PM	Engineering/Consulting Services for Well Site & Waterline	Yolo County
21-02593	0	9/15/2021	2:00 PM	PREQUALIFICATION (DESIGN BUILD) Coffee Center	Davis
21-02601	0	9/15/2021	2:00 PM	Johnston Pool Resurfacing	Sacramento
21-02606	1	9/15/2021	10:00 AM	JoAnn Sunrise Village (Sub Bids Only)	Citrus Heights
21-02610	4	9/15/2021	3:00 PM	Facility Repair and Remodel Oroville Police and Fire Department	Oroville
21-02641	0	9/15/2021	3:00 PM	Light Rail Maintenance Facility Wheel Truing Machine Inspection, Preventative Maintenance, and Repair Services - REBID	Sacramento
21-02718	3	9/15/2021	2:00 PM	Composite Locking Manhole Frame & Covers in Rural Areas	Antioch
21-00034	0	9/16/2021	2:15 PM	Wildfire Fuel Reduction (WFR) Vegetation and Tree Removal Services in Alameda, Contra Costa, Marin, and Santa Clara Counties	Various Counties
21-02296	3	9/16/2021	2:00 PM	Water Resources JOCs 211 212	Sacramento
21-02523	0	9/16/2021	2:00 PM	Kiefer Landfill (KLF) 2021 Gas System Improvements	Sloughhouse
21-02529	0	9/16/2021	4:00 PM	RFP for 6th Cycle Housing Element Update	Healdsburg
21-02556	0	9/16/2021	2:00 PM	HVAC On-Call Maintenance and Repair Services for Yuba County Facilities	Marysville

21-02582	0	9/16/2021	3:00 PM	American River Canyon North Waterfall Rehabilitation	Folsom
21-02611	0	9/16/2021	2:00 PM	1818 Gate Project	Davis
21-02647	0	9/16/2021	5:00 PM	RFQ On-Call Consulting Services Assessment Engineering Services	Martinez
21-02716	1	9/16/2021	12:00 PM	Hearth Replacement	Martinez
21-02743	1	9/16/2021	5:00 PM	RFQ for Photometric Study for Streetlighting - City of Antioch	Antioch
21-02750	0	9/16/2021	4:00 PM	RFP for Civil Engineering Design Services for Citywide Protected Left- Turn Phasing Project - City of Concord	Concord
21-02576	1	9/17/2021	4:00 PM	RFP Structural Pest Control Services - East Bay Regional Park District	Various Cities
21-02572	1	9/19/2021	11:00 AM	Narrows 1 Gate Hoist Repair at Englebright Lake	Smartsville
21-01829	3	9/20/2021	2:00 PM	Riverview Plaza Rehabilitation Project	Sacramento
21-02509	0	9/20/2021	2:30 PM	Alerton Variable Air Volume Controllers Replacement and Unscheduled Repair Services for Sacramento DMV Headquarters	Sacramento
21-02605	0	9/20/2021	3:00 PM	Yolo County Flood District Design & Implementation Solutions Engineer	Yolo County
21-02620	0	9/20/2021	5:00 PM	Hot Applied Asphalt Crack Sealant (Materials Only)	Solano County
21-02660	0	9/20/2021	3:00 PM	Inderkum High School Softball Complex and Public Safety Training Center & Athletic Field Upgrades Increment 2(Sub Bids Only)	Sacramento
21-02711	0	9/20/2021	10:00 AM	RFQ for District-Wide Building Automation HVAC Systems and Lighting - Mt. Diablo Unified School District	Various Cities
21-00344	0	9/21/2021	2:00 PM	CDOT 02-1H5104 Remove and Replace Bridge	Tehama County

21-02308	1	9/21/2021	10:30 AM	Fire Suppression System Replacement Main Housing Facility Pantries	Represa
21-02488	0	9/21/2021	3:00 PM	RFP Custodial Services	Yountville
21-02526	0	9/21/2021	3:00 PM	Design Build Contract - Public Safety Building Generator Replacement	Santa Rosa
21-02536	0	9/21/2021	4:00 PM	Pavement Inspection Services	Tehama County
21-02574	0	9/21/2021	2:00 PM	Pond Solids Removal Project	Cloverdale
21-02579	0	9/21/2021	2:00 PM	Petaluma Valley GSA, Sonoma Valley GSA, and Santa Rosa Plain GSA Deep Multi-Level Monitoring Wells	Sonoma County
21-02592	0	9/21/2021	1:00 PM	CHP Headquarters Office - Computer Room Air Conditioner (CRAC) Maintenance Services - REBID	Sacramento
21-02617	0	9/21/2021	10:00 AM	Citywide Curb Ramps 2021 Project	Elk Grove
21-02640	0	9/21/2021	3:00 PM	Environmental Support Services for 2022 Regional Transportation Plan for Shasta Regional Transportation Agency	Redding
21-02659	0	9/21/2021	12:00 PM	Pave Paws Exhaust Fans	Beale Afb
21-02728	1	9/21/2021	2:00 PM	2021 Annual Pavement Rehabilitation Project (Rebid)	Orinda
21-02780	1	9/21/2021	2:00 PM	Pioneer Park Retaining Wall Replacement Project	Novato
21-02438	5	9/22/2021	3:00 PM	Bus Wash Dryer Installation	Antioch
21-02535	0	9/22/2021	3:00 PM	Job Order Contract - Chico State University	Chico
21-02586	0	9/22/2021	9:00 AM	Z2 - Removal/Installation of Theater Acoustic Fabric	Petaluma

21-02607	0	9/22/2021	2:00 PM	Miller Park Restroom Renovation	Sacramento
21-02621	0	9/22/2021	2:00 PM	Sludge Collectors Replacement Project	West Sacramento
21-02636	0	9/22/2021	2:00 PM	2617 El Parque Roof - 2021	Rancho Cordova
21-02637	0	9/22/2021	2:00 PM	Purchase of Frequency Converters	Sacramento
21-01820	4	9/23/2021	2:00 PM	New Gymnasium Building at Mistletoe Elementary School	Redding
21-02321	2	9/23/2021	2:00 PM	JOCs 200 201 202 203 204 205	Sacramento County
21-02613	0	9/23/2021	2:00 PM	Upper Multi-Purpose Area Repairs & Improvements Kiefer Landfill	Sloughhouse
21-02624	0	9/23/2021	4:00 PM	County Wide Space Needs Assessment - Mendocino County - Architect Consultant Services	Mendocino County
21-02651	0	9/23/2021	2:30 PM	LNU Fire Complex Guardrail Repair Project Berryessa/Knoxville Rd,Steele Cyn. Rd, & Wragg Cyn. Rd	Napa
21-02659	1	9/23/2021	2:00 PM	Pittsburg High School - North Campus Bldg. ADA & Structural Upgrades Phase 1 Project	Pittsburg
21-02668	0	9/23/2021	2:00 PM	Water Leak Repair	Richmond
21-02554	1	9/24/2021	10:00 AM	RFP Lease-Leaseback Construction Services For Rio Americano HS CTE Modernization	Sacramento
21-02630	1	9/24/2021	2:00 PM	Bid Package #RHT 02 Exterior Enclosure (Notice Only)	Sacramento
21-02311	2	9/27/2021	11:00 AM	IFB Directional Boring & Gas Piping Services	Vacaville
21-02430	0	9/27/2021	3:00 PM	Project Management for Shasta Regional Hydrogen Hub	Redding

21-02518	0	9/27/2021	5:00 PM	RFP - Laguna Treatment Plant (LTP) Filter Valves and Actuators Replacement and Aeration Basins Improvements	Santa Rosa
21-02633	0	9/27/2021	5:00 PM	RFQ Dry Creek Road and Campbell Creek	Napa
21-02653	0	9/27/2021	3:00 PM	Master Plan Neal Road Recycling and Waste Facility RFQ	Paradise
21-02527	0	9/28/2021	2:00 PM	Well and Pump Maintenance and Repair	Napa County
21-02614	0	9/28/2021	2:00 PM	404 Aviation Boulevard HVAC Retrofit	Santa Rosa
21-02626	1	9/28/2021	2:30 PM	County of Butte Job Order Contracting 2021	Butte County
21-02648	0	9/28/2021	3:00 PM	RFP - Hauser Bridge Road Mitigation Planting	Sonoma County
21-02656	0	9/28/2021	2:00 PM	WWTP Sedimentation Basin #2 Coating	Davis
21-02494	0	9/29/2021	3:00 PM	Sacramento County Water Agency Landscaping Services	Sacramento
21-02545	0	9/29/2021	3:00 PM	Removal and Replacement of Four (4) Sets of Escalator Handrails	Sacramento
21-02561	0	9/29/2021	3:00 PM	Planning & Feasibility Study Consultant Services	Yolo County
21-02595	0	9/29/2021	11:00 AM	Highlands (ARD4/5) Sewer Relief Project, Pump Stations S015 and S016	North Highlands
21-00342	0	9/30/2021	2:00 PM	CDOT 03-1H2704 Upgrade Bridge Rails & Construct Concrete Median Barrier	Yuba County
21-02597	0	9/30/2021	2:00 PM	Interior Remodel of 395 & 401 Amador St.	Vallejo
21-02604	0	9/30/2021	2:00 PM	5248 Southwest Ave. Demolition	Sacramento

21-02619	0	9/30/2021	2:00 PM	RFP Development of a Broadband Master Plan	Vacaville
21-02647	0	9/30/2021	3:00 PM	RFP Certified Farmers Market Operator	Elk Grove
21-02661	0	9/30/2021	5:00 PM	East Fork of Hayfork Road Bridge 5C-193 Replacement - Enigneering Services	Trinity County
21-02422	3	10/5/2021	2:00 PM	Disaster Recovery Multifamily Housing Program (DR-MHP)	Butte County
21-02598	0	10/5/2021	10:00 AM	Starr Road Sidewalk Gap Closure Project Phase 4 (Starr View Dr to Colleen Ct.)	Windsor
21-02643	0	10/5/2021	2:00 PM	Well and Pump Maintenance & Repair	Davis
21-02788	1	10/5/2021	2:00 PM	Orinda City Hall North Parking Lot Slope Stabilization	Orinda
21-02807	0	10/6/2021	2:00 PM	California High School Kitchen Renovation	San Ramon
21-02642	0	10/7/2021	2:00 PM	Linda County Water District Equalization and Sludge Storage Project	Marysville
21-02587	1	10/11/2021	3:00 PM	CMGC - I-80 WB Truck Scales	Fairfield
21-02616	0	10/12/2021	2:00 PM	ISHI Conservation Camp Replace Kitchen	Paynes Creek
21-02657	0	10/13/2021	3:00 PM	Notice to Prequalify and Submit Proposal for LLB Services for the Sonoma Valley Unified School District	Sonoma
21-02654	0	10/14/2021	3:00 PM	Redding Aquatic Center 50 Meter Pool Improvements	Redding
21-02356	0	10/15/2021	2:00 PM	Engineering Services for Laytonville Landfill Cover Repairs	Ukiah
21-02425	3	10/15/2021	2:00 PM	RFP West County Re-Entry, Treatment & Housing Facility	San Pablo

21-00349	0	10/20/2021	2:00 PM	CDOT 03-4F38U4 Widen Shoulders and Improve Clear Recovery Zone	Yuba County
21-02798	0	10/20/2021	10:00 AM	Construct Clinical Building to Replace Modular (Minor)	Martinez
21-02603	0	10/22/2021	5:00 PM	Water Station 4 Facility Assessment	Santa Rosa
21-01967	3	10/29/2021	10:00 AM	Fuel Hydrant Replacement at Beale AFB	Beale Air Force Base
20-03177	0	12/1/2021	2:00 PM	CUPCCAA-Chico Unified School District	Chico
20-03200	0	12/1/2021	2:00 PM	CUPCCAA-Gridley Unified School District	Gridley
20-03282	0	12/1/2021	2:00 PM	CUPCCAA-Oroville Union High School District's	Oroville
20-03342	0	12/1/2021	2:00 PM	CUPCCAA - Yuba County Office of Education	Marysville
20-03405	0	12/1/2021	2:00 PM	CUPCCAA-Yuba County Vendor List 2021	Marysville
20-03025	0	12/31/2021	2:00 PM	CUPCCAA for Evergreen Union School District	Cottonwood
20-03072	0	12/31/2021	2:00 PM	CUPCCAA for Corning Union High School District	Corning
20-03110	0	12/31/2021	2:00 PM	CUPCCAA for Mountain Valley Unified School District	Hayfork
20-03155	0	12/31/2021	2:00 PM	CUPCCAA for Redding/Shasta Union Elem/Igo-Ono-Platina USD	Various Locations
20-03169	0	12/31/2021	2:00 PM	CUPCCAA for Shasta-Tehama-Trinity Joint Community College District	Redding
20-03171	0	12/31/2021	2:00 PM	Shasta-Tehama-Trinity Joint Community College District Measure H Bond Projects 2021 Pre-qualification	Redding

20-03174	0	12/31/2021	2:00 PM	CUPCCAA for Fall River Joint Unified School District	Burney
20-03175	0	12/31/2021	2:00 PM	CUPCCAA for Shasta Union High School District	Redding
20-03189	0	12/31/2021	2:00 PM	CUPCCAA for Red Bluff Joint Union High School	Red Bluff
20-03201	0	12/31/2021	2:00 PM	CUPCCAA for Grant Elementary School District	Redding
20-03225	0	12/31/2021	2:00 PM	CUPCCAA for Cottonwood Union School District	Cottonwood
20-03249	0	12/31/2021	2:00 PM	CUPCCAA for Bella Vista Elementary School District	Bella Vista
20-03272	0	12/31/2021	2:00 PM	CUPCCAA for the Shasta County Office of Education	Redding
20-03302	0	12/31/2021	2:00 PM	CUPCCAA for Corning Union Elementary School District	Corning
20-03303	0	12/31/2021	2:00 PM	CUPCCAA for Red Bluff Joint Union High School District	Red Bluff
20-03380	0	12/31/2021	2:00 PM	CUPCCAA or Tehama County Department of Education	Red Bluff
20-03389	0	12/31/2021	2:00 PM	CUPCCAA for Enterprise Elementary School District 2021	Redding
21-00011	0	12/31/2021	2:00 PM	CUPCCAA for Sonoma County Water Agency	Santa Rosa
21-00073	0	12/31/2021	2:00 PM	CUPCCAA for Franklin Elementary School District	Yuba City
21-00139	0	12/31/2021	2:00 PM	CUPCCAA for Junction City School District	Junction City
21-00245	0	12/31/2021	2:00 PM	CUPCCAA for Shasta College 2021	Redding

LEGAL NOTICES

Sonoma County • Notice of Completion

<u>Date</u>	Record	Owner	Contractor	Project Address/Area
8/13/2021	2021092221	Edgeway LLC	Edgeway LLC	1209 Cala Way, Rohnert Park
8/13/2021	2021092262	Nirmal Kumar	Nirmal Kumar	1212 Starview Dr, Santa Rosa
8/13/2021	2021092331	Synergy Dennis Lane LLC	Synergy Construction	Soleil Way, Santa Rosa
8/13/2021	2021092362	Oaks at Foss Creek LLC	Oaks at Foss Creek LLC	111 Chiquita Rda, Healdsburg
8/13/2021	2021092376	City Ventures Homebuilding	City Ventures Homebuilding	2553 Francisco Ave, Santa Rosa
8/13/2021	2021092413	Sectarian Properties	Blue Mountain Construction	82 Birch Haven Way, Santa Rosa
8/13/2021	2021092448	City Ventures Homebuilding LLC	City Ventures Homebuilding LLC	2547 Francisco Ave, Santa Rosa
8/13/2021	2021092477	Dennis Joel	Ceasar Rodriguez	3779 Crown Hill Dr, Santa Rosa
8/13/2021	2021092478	City Ventures Homebuilding LLC	City Ventures Homebuilding LLC	207 Semillon Lane, Santa Rosa
8/13/2021	2021092481	City Ventures Homebuilding LLC	City Ventures Homebuilding LLC	209 Semillon Lane, Santa Rosa
8/13/2021	2021092487	City of Rohnert Park	DC Electric Group	720 Hudis St, Rohnert Park
8/15/2021	2021092617	City of Rohnert Park	Argonaut Constructors	5500 State Farm Dr, Rohnert Park
8/15/2021	2021092618	City of Rohnert Park	DC Electric	Fairway Dr, Rohnert Park
8/15/2021	2021092655	City of Rohnert Park	DC Electric	4962 Filament St, Rohnert Park
8/16/2021	2021092846	MP Santa Rosa LLC	MP Santa Rosa LLC	3645 Sebastopol Rd, Santa Rosa
8/17/2021	2021093221	City Ventures Homebuilding	City Ventures Homebuilding	203 Semillon Lane, Santa Rosa
8/17/2021	2021093329	City of Santa Rosa	VSS International Inc	various locals, Santa Rosa
8/17/2021	2021093425	Caleb Peters	Peters Construction	142 Wembley Ct, Santa Rosa
8/17/2021	2021093447	Steven Browne	Olenka Builders	1956 Gardenview Ct, Santa Rosa
8/17/2021	2021093448	Patrick McNeamy	Derrico Construction	5089 Knollwood Ct, Santa Rosa
8/17/2021	2021093449	Ashley Weinert	Vierra Fine Hoes	4465 Parker Hill Rd, Santa Rosa
8/17/2021	2021093508	Synergy Dennis Lane LLC	Synergy Constructions LLC	2130 Soleil Way, Santa Rosa
8/18/2021	2021093715	MP Santa Rosa LLC	MP Santa Rosa LLC	3649 Sebatopol Rd, Santa Rosa
8/18/2021	2021093763	Synergy Dennis Lane LLC	Synergy Constructions LLC	2126 Soleil Way, Santa Rosa
8/18/2021	2021093869	Petaluma City School District	Siri Grading and Paving	365 Adobe Rd, Penngrove
8/19/2021	2021094160	City Ventures Homebuilding	City Ventures Homebuilding	211 Semillon Lane, Santa Rosa
8/19/2021	2021094163	Richmond American Homes	Richmond American Homes	2111 Karen Place, Rohnert Park
8/19/2021	2021094190	Greypoint Development	Greypoint Development	1928 Gardenview Circle, Santa Rosa
8/19/2021	2021094374	Stephen Sullivan	Harkey Construction	456 2nd Street, Sonoma

Sonoma County • Claim of Lien

<u>Date</u>	Record	Claimant	Value	Owner
8/13/2021	2021092412	Stephen Martinez	15,000.00 against	Karen Cusolito
8/16/2021	2021093009	Risk & Construction Management	8,796.09 against	Mitchell Black

LEGAL NOTICES

8/16/2021	2021093161	Kenyon Plastering	186,808.75 against	Rohnert Park Lodging
8/17/2021	2021093530	Vally Comfort Heating and Air	55,278.34 against	Richard Tempero
8/19/2021	2021094098	Maples Plumbing and Heating	926.76 against	Cody Titus

Sonoma County • Release of Lien

<u>Date</u>	Record	Claimant		Owner
8/13/2021	2021092246	Golden State Lumber	against	Jan Piper
8/13/2021	2021092247	Golden State Lumber	against	375 W Napa LLC
8/13/2021	2021092248	Golden State Lumber	against	Thomas Schlesinger
8/16/2021	2021092716	Foothill Construction and Landscaping	against	Chuck Elmer
8/16/2021	2021092750	Bravo Restoration & Construction	against	Misty Darling
8/18/2021	2021093869	BAM Plumbing	against	Stan Goodell
8/19/2021	2021094270	Golden State Lumber	against	Barry Hong

Mendocino County • Claim of Lien

<u>Date</u>	Record	Claimant	Value	<u>Owner</u>
8/19/2021	12624	Dirt Works	against	Suzette Eissler

